

May 14, 2014

Hanwha SolarOne Reports First Quarter 2014 Results

SHANGHAI, May 14, 2014 /PRNewswire/ -- Hanwha SolarOne Co., Ltd. ("SolarOne" or the "Company") (Nasdaq: HSOL), a vertically integrated manufacturer of silicon ingots, wafers and photovoltaic ("PV") cells and modules in China, today reported its unaudited financial results for the three months ended March 31, 2014. The Company will host a conference call to discuss the results at 8:00 am Eastern Time (8:00 pm Shanghai Time) on May 14, 2014. A slide presentation with details of the results will also be available on the Company's website prior to the call.

FIRST QUARTER 2014 HIGHLIGHTS

	4Q13		1Q14		Percentage Change ¹ (%)
	(RMB)	(US\$)	(RMB)	(US\$)	
Net Revenues (Million)	1,294.9	213.9	1,138.4	183.1	-12.1
Shipments (MW)	352.2		323.6		-8.1
ASP (/W)	4.09	0.68	4.27	0.69	+4.4
Gross profit (Million)	183.0	30.2	158.1	25.4	-13.6
Gross margin (%)	14.1		13.9		-20 basis points
Operating (loss)/profit (Million)	(23.7)	(3.9)	21.9	3.5	N/M
Operating margin (%)	-1.8		1.9		+ 370 basis points
Net loss (Million)	(21.8)	(3.6)	(133.4)	(21.5)	-512.0
Net loss per basic ADS	(0.26)	(0.04)	(1.47)	(0.24)	-465.4

¹ Percentage changes are calculated based on RMB amounts to eliminate fluctuations in the exchange rate of the dollar.

Mr. Seong-woo Nam, Chairman and CEO of Hanwha SolarOne commented, "Our first quarter results were primarily impacted by (1) a slowdown in demand in China due to seasonality and delayed project installation, as customers anticipated more lucrative government subsidies later this year, and (2) the unexpected devaluation of the Renminbi, which resulted in a foreign exchange loss for the quarter. Our core business remained strong. We continued to maintain our strong position in the Japanese market and made good progress towards filling our allocation in the EU. Our average selling prices remained firm at the high end of peer averages, and we continued to effectively manage operating expenses."

Chairman Nam noted, "Beginning in the second quarter and for the remainder of the year, demand and shipment volumes look promising. We anticipate up to a 14% increase in shipments from the first quarter to the second quarter. China demand is beginning to warm and a strong second half of the year is expected in this market as the government increases incentives and improves the availability of credit for select companies. We expect business opportunities to develop further in China with cooperation from our strategic partners, including downstream project development."

Chairman Nam concluded, "There is good potential for cost reduction for the remainder of this year, especially as we increase utilization and reduce costs at our internal ingot and wafer operation. Conversion of existing module lines to full automation beginning mid-year will also cut costs and improve quality. Synergies with Hanwha Q CELLS remain strong, as the companies exchange technology, share manufacturing expertise, integrate supply chains, in each case where practical and appropriate, and continue a meaningful toll arrangement. Finally, we are now prepared to increase cell and module capacity to 1.5 GW and 2.0 GW respectively, positioning us to enter 2015 with higher capacity to meet a significant anticipated increase in demand."

FIRST QUARTER 2014 RESULTS

- Total net revenues were RMB1, 138.4 million (US\$183.1 million), a decrease of 12.1% from RMB1, 294.9 million in 4Q13, and an increase of 2.3% from RMB1, 112.9 million in 1Q13. The decrease in total net revenues in 1Q14 compared with 4Q13 was primarily due to lower shipments.
- PV module shipments, including module processing services, were 323.6 MW, an 8.1% decrease from 352.2 MW in 4Q13, and an 11.9% increase from 289.1 MW in 1Q13.

Module revenue by shipping destination 1Q 14

Country	1Q14
Japan	51%
UK	22%
US	8%
Korea	7%
India	3%
Canada	3%

Module revenue by shipping destination 4Q 13

Country	4Q13
Japan	44%
China	16%
US	11%
Germany	7%
Korea	7%
Canada	5%

Guatemala	2%	Spain	2%
Others	4%	Others	8%

- The Company continues to maintain a strong presence in Japan, representing 51% of module shipments worldwide in 1Q14. The UK market increased substantially this quarter and accounted for 22% of total shipments, due to strong demand for utility-scale solar projects ahead of scheduled incentive changes. Deliveries to the US, Korea and Canada remained relatively stable for the Company at 8%, 7% and 3% for this quarter, respectively. Guatemala entered the geographic mix this quarter after the completion of a previously announced module delivery. China, which represented 16% of shipments the prior quarter, experienced a pause as developers waited for new incentives from the government. We expect activity to increase starting in the second quarter and gain further during the second half of the year. The Company shipped PV modules to 22 countries during 1Q14, including a number of notable new markets. Shipments to Europe and Africa (EA) contributed 24% to total module shipments, Asia Pacific (AP) accounted for 63% and North America (NA) 13%.
- The average selling price of modules, excluding module processing services, increased to RMB4.27 per watt (US\$0.69), from RMB4.09 per watt in 4Q13 and RMB4.12 per watt in 1Q13.
- Gross profit in 1Q14 was RMB158.1 million (US\$25.4 million), compared with a gross profit of RMB183.0 million in 4Q13 and a gross profit of RMB28.9 million in 1Q13. The decrease in gross profit in 1Q14 was primarily due to lower revenues.
- Gross margin was positive 13.9%, compared with positive 14.1% in 4Q13 and positive 2.6% in 1Q13.
- The blended cost of goods sold ("COGS") per watt, excluding module processing services, was US\$0.59, representing no change from 4Q13. The blended COGS takes into account the production cost (silicon and non-silicon) using internally sourced wafers, purchase costs and additional processing costs of externally sourced wafers and cells.
- Operating profit in 1Q14 was RMB21.9 million (US\$3.5 million), compared with an operating loss of RMB23.7 million in 4Q13 and an operating loss of RMB128.2 million in 1Q13. Operating margin improved to positive 1.9% from negative 1.8% in 4Q13 and negative 11.5% in 1Q13.
- Operating expenses as a percentage of total net revenues were 12.0% in 1Q14, compared with 16.0% in 4Q13 and 14.1% in 1Q13.
- Interest expense was RMB89.0 million (US\$14.3million), compared with RMB85.4 million in 4Q13 and RMB75.8 million in 1Q13.
- The Company recorded a net loss of RMB72.7 million (US\$11.7 million), which included a foreign exchange loss and a loss from the change in fair value of derivatives in hedging activities. The Company recorded a net gain of RMB43.7 million in 4Q13 and a net loss of RMB23.8 million in 1Q13 for the foreign exchange gain/loss and the gain from change in fair value of derivatives in hedging activities.
- Loss from the change in fair value of the conversion feature of the Company's convertible bonds was RMB0.3 million (US\$0.05 million), compared with a gain of RMB32.6 million in 4Q13 and a gain of RMB2.1 million in 1Q13. This line item has fluctuated, and is expected to continue to fluctuate quarter-to-quarter, based on changes in the Company's ADS price. The Company has no direct control over the fluctuations.
- Net loss attributable to shareholders on a non-GAAP basis^[1] was RMB98.8 million (US\$15.9 million), compared with a net loss attributable to shareholders of RMB25.4 million in 4Q13 and a net loss attributable to shareholders of RMB202.9 million in 1Q13.
- Net loss per basic ADS on a non-GAAP basis was RMB1.09 (US\$0.17), compared with net loss per basic ADS on a non-GAAP basis of RMB0.30 in 4Q13 and net loss per basic ADS on a non-GAAP basis of RMB2.40 in 1Q13.
- Net loss attributable to shareholders on a GAAP basis was RMB133.4 million (US\$21.5 million), compared with net loss attributable to shareholders of RMB21.8 million in 4Q13 and net loss attributable to shareholders of RMB225.9 million in 1Q13.
- Net loss per basic ADS on a GAAP basis was RMB1.47 (US\$0.24), compared with net loss per basic ADS of RMB0.26 in 4Q13 and net loss per basic ADS of RMB2.67 in 1Q13.
- Annualized ROE on a non-GAAP basis was negative 24.6% in 1Q14, compared with negative 6.3% in 4Q13 and negative 36.2% in 1Q13.
- Annualized ROE on a GAAP basis was negative 28.4% in 4Q13, compared with negative 4.6% in 4Q13 and negative 34.3% in 1Q13.

[1] All non-GAAP numbers used in this press release exclude the accounting impact from the adoption of ASC 815-40, which relates to the accounting treatment for the convertible bonds. Please refer to the attached financial statements for the reconciliation between the GAAP and non-GAAP financial results.

FINANCIAL POSITION

As of March 31, 2014, the Company had cash and cash equivalents of RMB1,078.6 million (US\$173.5 million) and net working capital of RMB140.1 million (US\$22.5 million), compared with cash and cash equivalents of RMB1,249.5 million and net working capital of RMB591.1 million as of December 31, 2013. Total short-term bank borrowings (including the current portion of long-term bank borrowings) were RMB1,519.5 million (US\$244.4 million) as of March 31, 2014, compared with RMB1,339.7 million as of December 31, 2013. As of March 31 2014 the Company's convertible bonds are classified as a current liability and totaled RMB509.2 million (US\$81.9 million). Holders of the convertible bonds have the option to require the Company to redeem the notes on January 15, 2015. The Company has from time to time been buying back its convertible bonds since January 1, 2012 and may do so in the future, subject to market conditions and other factors. The Company has repurchased convertible bonds to the value of approximately US\$72 million out of US\$172.5 million in face value as of March 31, 2014. Following the close of 1Q14, the Company repurchased an additional US\$9.5 million of convertible bonds.

As of March 31, 2014, the Company had total long-term debt of RMB2,985.0 million (US\$480.2 million), which is comprised of long-term bank borrowings and long-term notes. The Company's long-term bank borrowings are to be repaid in installments until their maturities ranging from 1 to 3 years. The Company's long-term notes are to be repaid in 2 years.

Net cash used in operating activities in 1Q14 was RMB290.5 million (US\$46.7 million), compared with net cash provided in operating activities of RMB258.9 million in 4Q13 and net cash used in operating activities of RMB54.1 million in 1Q13. The change in operating

cash flow was primarily due to an increase in net loss, as well as, a negative change in restricted cash and accounts and notes payable.

As of March 31, 2014, accounts receivable were RMB824.5million (US\$132.6 million), compared with RMB744.7 million as of December 31, 2013 and RMB1,131.6 million as of March 31, 2013. Days sales outstanding ("DSO") increased to 116 days in 1Q14 from 103 days in 4Q13 and 127 days in 1Q13. As of March 31, 2014, inventories increased to RMB779.6 million (US\$125.4 million) from RMB752.3 million as of December 31, 2013 and RMB776.9 million as of March 31, 2013. Day's inventory was 70 days in 1Q14 compared with 63 days in 4Q13 and 67 days in 1Q13.

Capital expenditures were RMB31.6 million (US\$5.1 million) in 1Q14.

CAPACITY STATUS

As of March 31, 2014, the Company had production capacity of 800 MW for ingot and wafer, 1.3 GW for cell and 1.5 GW for module. The Company is aiming to expand cell and module capacities to 1.5 GW and 2.0 GW, respectively, by the end of 2014.

SUBSEQUENT EVENTS

Following the close of the first quarter, several changes were announced to the management team and board of directors. Chairman and CEO Ki-Joon HONG retired from his various roles within the Hanwha organization, including his management and board capacities at Hanwha SolarOne. Seong-woo Nam was named his replacement as both Chairman and CEO. Mr. Nam joins Hanwha SolarOne from Samsung Electronics where he most recently led their large and growing IT Solutions Business. Also, Min-Su KIM resigned as President and member of the board. His board seat was filled by Jay SEO, current Chief Financial Officer and Head of China Business for Hanwha SolarOne.

BUSINESS OUTLOOK

The Company provides the following guidance based on current operating trends and market conditions.

For the second quarter 2014 the Company expects:

- Module shipments of 350 - 370MW

For the full year 2014, the Company expects:

- Module shipments between 1.5 - 1.6 GW of which about 25-30% will be for PV module processing services
- Capital expenditures of \$80 million largely for automation of existing manufacturing lines, as well as, cell module capacity expansions to 1.5 GW and 2.0 GW respectively
- Gross margins targeted in the range of 15-20%

CONFERENCE CALL

The Company will host a conference call to discuss the second quarter results at 8:00 AM Eastern Time (8:00 PM Shanghai Time) on May 14, 2014.

Mr. Seong-woo Nam, Chairman and CEO; Mr. Jung Pyo SEO, Chief Financial Officer; and Mr. Paul Combs, Vice President of Investor Relations, will discuss the results and take questions following the prepared remarks.

The dial-in details for the live conference call are as follows:

U.S. Toll Free Number:	18665194004
International dial-in Number:	+65 67239381
China Toll Free Numbers:	8008190121 4006208038

Passcode: HSOL

A live webcast of the conference call will be available on the investor relations section of the Company's website at: <http://www.hanwha-solarone.com>. A replay of the webcast will be available for one month.

A telephone replay of the call will be available for seven days after the conclusion of the conference call. The dial-in details for the replay are as follows:

U.S. Toll Free Number:	18554525696
International dial-in Number:	+61 2 8199 0299
China Domestic Toll Free Numbers:	8008700205 (Mandarin) 4006022065

FOREIGN CURRENCY CONVERSION

The conversion in this release of Renminbi into U.S. dollars is made solely for the convenience of the reader, and is based on the exchange rate as set forth in the H.10 statistical release of the Federal Reserve Board as of March 31, 2014, which was RMB6.2164 to US\$1.00, except for the conversion of Renminbi into U.S. dollars for 4Q13 which is based on the exchange rate of RMB6.0537 to US\$1.00 as set forth in the H.10 statistical release of the Federal Reserve Board as of December 31, 2013 and the conversion of Renminbi into U.S. dollars for 1Q13 which is based on the exchange rate of RMB6.2108 to US\$1.00 as set forth in the H.10 statistical release of the Federal Reserve Board as of March 29, 2013. No representation is intended to imply that the Renminbi amounts could have been, or could be, converted, realized or settled into U.S. dollars at that rate on March 31, 2014 or at any other date. Percentage changes stated in this press release are calculated based on Renminbi amounts.

USE OF NON-GAAP FINANCIAL MEASURES

The Company has included in this press release certain non-GAAP financial measures, including certain line items presented on the basis that the accounting impact of ASC 815-40 had not been recorded. The Company believes that both management and investors benefit from referring to these non-GAAP financial measures in assessing the performance of the Company and when planning and forecasting future periods. Readers are cautioned not to view non-GAAP financial measures on a stand-alone basis or as a substitute for GAAP measures, or as being comparable to results reported or forecasted by other companies, and should refer to the reconciliation of GAAP measures with non-GAAP measures also included herein.

SAFE HARBOR STATEMENT

This press release contains forward-looking statements. These statements constitute "forward-looking" statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and as defined in the U.S. Private Securities Litigation Reform Act of 1995. These forward-looking statements include 2Q and full-year 2014 estimates for PV product shipments, average selling prices, production capacities and other results of operations. Forward-looking statements involve inherent risks and uncertainties and actual results may differ materially from such estimates depending on future events and other changes in business climate and market conditions. Hanwha SolarOne disclaims any obligation to update or correct any forward-looking statements.

About Hanwha SolarOne

Hanwha SolarOne Co., Ltd. (NASDAQ: HSOL) is a vertically-integrated manufacturer of silicon ingots, wafers, PV cells and modules. Hanwha SolarOne offers high-quality, reliable products and services at competitive prices. Partnering with third-party distributors, OEM manufacturers, and systems integrators, Hanwha SolarOne serves the utility, commercial, government, and residential markets. The Company maintains a strong presence worldwide, with employees located throughout Europe, North America and Asia, and embraces environmental responsibility and sustainability, with an active role in the voluntary photovoltaic recycling program. Hanwha Group, Hanwha SolarOne's largest shareholder, is active in solar project development and financing, and plans to produce polysilicon in the future. For more information, please visit: <http://www.hanwha-solarone.com>.

Hanwha SolarOne Co., Ltd.

CONSOLIDATED BALANCE SHEETS

(Amounts in thousands of Renminbi ("RMB") and U.S. dollars ("US\$"))

	March 31 2013 (Unaudited) RMB'000	December 31 2013 (Audited) RMB'000	March 31 2014 (Unaudited) RMB'000	March 31 2014 (Unaudited) US\$'000
ASSETS				
Current assets				
Cash and cash equivalents	1,004,954	1,249,481	1,078,644	173,516
Restricted cash	161,649	163,948	239,361	38,505
Derivative contracts	4,020	26,632	-	-
Accounts receivable - net	1,131,593	744,739	824,512	132,635
Notes receivable	550	10,780	10,490	1,687
Inventories - net	776,865	752,291	779,604	125,411
Advance to suppliers - net	178,684	182,129	167,870	27,004
Other current assets - net	268,670	301,561	258,363	41,562
Deferred tax assets - net	139,179	-	-	-
Amount due from related parties - net	418,798	530,732	589,477	94,827
Total current assets	4,084,962	3,962,293	3,948,321	635,147

Non-current assets				
Fixed assets - net	4,728,164	4,482,656	4,387,922	705,862
Intangible assets - net	333,274	272,444	270,946	43,586
Deferred tax assets - net	125,742	2,946	2,946	474
Long-term deferred expenses	21,743	9,594	6,557	1,055
Long-term prepayments	172,150	132,011	118,124	19,002
Total non-current assets	5,381,073	4,899,651	4,786,495	769,979
TOTAL ASSETS	9,466,035	8,861,944	8,734,816	1,405,126
LIABILITIES				
Current liabilities				
Derivative contracts	7,845	6,513	17,489	2,813
Short-term bank borrowings	1,279,312	1,105,575	1,283,269	206,433
Long-term bank borrowings, current portion	497,605	234,121	236,241	38,003
Convertible bonds	-	-	509,249	81,920
Accounts payable	942,143	695,530	624,270	100,423
Notes payable	294,642	494,462	363,740	58,513
Accrued expenses and other liabilities	355,737	388,747	341,269	54,898
Customer deposits	26,995	47,763	34,637	5,572
Unrecognized tax benefit	143,473	143,473	143,473	23,080
Amount due to related parties	191,473	255,033	254,629	40,961
Total current liabilities	3,739,225	3,371,217	3,808,266	612,616
Non-current liabilities				
Long-term bank borrowings	2,112,483	2,446,076	2,369,789	381,216
Long-term notes	627,821	609,690	615,210	98,966
Convertible bonds	390,594	470,357	-	-
Long term payable	50,000	50,000	50,000	8,043
Deferred tax liabilities	24,651	24,209	24,062	3,871
Total non-current liabilities	3,205,549	3,600,332	3,059,061	492,096
TOTAL LIABILITIES	6,944,774	6,971,549	6,867,327	1,104,712
Redeemable ordinary shares	24	24	24	4
EQUITY				
Shareholders' equity				
Ordinary shares	316	321	337	54
Additional paid-in capital	4,004,639	4,022,147	4,126,818	663,860
Statutory reserves	174,456	174,456	174,456	28,064
Accumulated deficits	(1,656,346)	(2,304,523)	(2,437,931)	(392,177)
Accumulated other comprehensive income (loss)	(1,828)	(2,030)	3,785	609
Total shareholders' equity	2,521,237	1,890,371	1,867,465	300,410
TOTAL EQUITY	2,521,261	1,890,395	1,867,489	300,414
TOTAL LIABILITIES, REDEEMABLE ORDINARY SHARES AND SHAREHOLDERS' EQUITY	9,466,035	8,861,944	8,734,816	1,405,126

Hanwha SolarOne Co., Ltd.
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(Amounts in thousands of Renminbi ("RMB") and U.S. dollars ("US\$"),
except for number of shares (ADS) and per share (ADS) data)

	March 31 2013 (Unaudited) RMB'000	December 31 2013 (Unaudited) RMB'000	March 31 2014 (Unaudited) RMB'000	March 31 2014 (Unaudited) US\$'000
Net revenues	1,112,898	1,294,915	1,138,426	183,132
Cost of revenues	(1,083,999)	(1,111,928)	(980,340)	(157,702)
Gross profit	28,899	182,987	158,086	25,430

Operating expenses				
Selling expenses	(82,122)	(74,101)	(52,772)	(8,489)
General and administrative expenses	(55,070)	(108,420)	(62,600)	(10,070)
Research and development expenses	(19,927)	(24,159)	(20,822)	(3,350)
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Total operating expenses	(157,119)	(206,680)	(136,194)	(21,909)
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Operating loss	(128,220)	(23,693)	21,892	3,521
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Interest expenses	(75,755)	(85,413)	(88,966)	(14,311)
Interest income	2,337	8,128	6,511	1,047
Exchange gain	(28,800)	8,664	(44,718)	(7,194)
Changes in fair value of derivative contracts	5,021	35,036	(27,978)	(4,501)
Changes in fair value of conversion feature of convertible bonds	2,113	32,557	(311)	(50)
Other income	1,517	3,530	2,540	409
Other expenses	(3,587)	(649)	(2,906)	(467)
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Net loss before income tax	(225,374)	(21,840)	(133,936)	(21,546)
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Income tax benefit (expenses)	(539)	10	528	85
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Net loss	(225,913)	(21,830)	(133,408)	(21,461)
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Net loss attributable to shareholders	(225,913)	(21,830)	(133,408)	(21,461)
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Other comprehensive income (loss), net of tax				
Foreign currency translation adjustment	(609)	(590)	5,815	935
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Comprehensive loss attributable to ordinary shareholders	(226,522)	(22,420)	(127,593)	(20,526)
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Net loss per share				
Basic	(0.53)	(0.05)	(0.29)	(0.05)
Diluted	(0.53)	(0.05)	(0.29)	(0.05)
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Shares used in computation				
Basic	422,857,465	425,359,422	454,560,163	454,560,163
Diluted	422,857,465	425,359,422	454,560,163	454,560,163
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Net loss per ADS				
Basic	(2.67)	(0.26)	(1.47)	(0.24)
Diluted	(2.67)	(0.26)	(1.47)	(0.24)
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ADSs used in computation				
Basic	84,571,493	85,071,884	90,912,033	90,912,033
Diluted	84,571,493	85,071,884	90,912,033	90,912,033

Hanwha SolarOne Co., Ltd.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in thousands of Renminbi ("RMB") and U.S. dollars ("US\$"))

	For three months ended			
	March 31, 2013	December 31, 2013	March 31	March 31
	(Unaudited)	(Unaudited)	2014	2014
	RMB'000	RMB'000	RMB'000	US\$'000
Cash flow from operating activities				
Net loss	(225,913)	(21,830)	(133,408)	(21,461)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:				
Unrealised loss (gain) from derivative contracts	(13,486)	(23,116)	37,608	6,050
Amortization of convertible bonds discount	24,117	25,279	38,581	6,206
Changes in fair value of conversion feature of convertible bonds	(2,113)	(32,557)	311	50
Loss from disposal of fixed assets	1,161	616	127	20
Depreciation and amortization	106,477	110,737	110,024	17,699
Amortization of long-term deferred expenses	4,656	3,956	3,210	516

Provision for doubtful debt of advance to suppliers	-	15,565	-	-
Provision for doubtful debt of other receivables	-	28,562	-	-
Write down of inventories	35,171	10,250	8,858	1,425
Stock compensation expense	440	371	320	51
Warranty provision / utilization	10,023	9,599	(16,428)	(2,643)
Warranty reversal	(1,277)	(3,270)	(6,177)	(994)
Deferred tax benefit (expense)	(7,467)	(147)	(147)	(24)
Foreign currency exchange gains (losses)	-	-	5,520	888
Changes in operating assets and liabilities				
Restricted cash	2,758	235,644	(34,190)	(5,500)
Inventories	26,691	30,559	(36,171)	(5,819)
Accounts and notes receivable	(173,102)	238,421	(73,669)	(11,851)
Advance to suppliers and long-term prepayments	69	(10,709)	28,146	4,528
Other current assets	90,543	(61,920)	46,546	7,488
Amount due from related parties	1,812	(90,367)	(58,744)	(9,448)
Accounts and notes payable	15,824	(177,625)	(182,531)	(29,363)
Accrued expenses and other liabilities	(52,764)	3,327	(24,873)	(4,001)
Customer deposits	(9,319)	(30,880)	(13,126)	(2,112)
Amount due to related parties	111,274	(1,520)	9,712	1,562
Net cash provided by (used in) operating activities	(54,425)	258,945	(290,501)	(46,733)
Cash flows from investing activities				
Acquisition of fixed assets	(201,281)	(99,274)	(31,570)	(5,079)
Disposal of fixed assets	-	66	388	62
Change of restricted cash	(2,202)	5,553	4,504	725
Net cash used in investing activities	(203,483)	(93,655)	(26,678)	(4,292)
Cash flows from financing activities				
Proceeds from issuance of ordinary shares	-	15,293	104,367	16,789
Payment for repurchase of convertible bonds	-	-	-	-
Change of restricted cash	(11,743)	12,579	(45,727)	(7,356)
Proceeds from short-term borrowings	826,398	387,872	913,419	146,938
Proceeds from the issuance of long-term notes	627,821	-	-	-
Payment of short term borrowings	(709,458)	(321,339)	(748,029)	(120,331)
Payment for long term borrowings	(142,222)	(49,515)	(74,167)	(11,931)
Arrangement fee and other related costs for long-term bank borrowings	(782)	(4,534)	-	-
Arrangement fee and other related costs for long-term notes	(1,856)	-	-	-
Arrangement fee and other related costs for short-term bank borrowings	(1,772)	(5,925)	(3,521)	(566)
Net cash provided by (used in) financing activities	586,386	34,431	146,342	23,543
Net increase (decrease) in cash and cash equivalents	328,478	199,721	(170,837)	(27,482)
Cash and cash equivalents at the beginning of period	676,476	1,049,760	1,249,481	200,998
Cash and cash equivalents at the end of period	1,004,954	1,249,481	1,078,644	173,516
Supplemental disclosure of cash flow information:				
Interest paid	46,594	33,643	42,749	6,877
Income tax paid (refunded)	362	(2,681)	(932)	(150)
Realized gain (loss) from derivative contracts	(8,465)	11,920	9,630	1,549
Supplemental schedule of non-cash activities:				
Acquisition of fixed assets included in accounts payable, accrued expenses and other liabilities	(147,125)	(67,191)	(17,263)	(2,777)

	March 31, 2013	For the three months ended December 31, 2013	March 31, 2014	March 31, 2014
	(RMB million)	(RMB million)	(RMB million)	(US\$ million)
Non-GAAP net loss	(202.9)	(25.4)	(98.8)	(15.9)
Fair value changes of the conversion features of the Convertible bonds	2.1	32.6	(0.3)	(0.1)
Accretion of interest of the Convertible bonds	(25.1)	(29.0)	(34.3)	(5.5)
GAAP net loss	(225.9)	(21.8)	(133.4)	(21.5)

	March 31, 2013 (RMB)	For the three months ended December 31, 2013 (RMB)	March 31, 2014 (RMB)	March 31, 2014 (US\$)
Non GAAP net loss per ADS - Basic	(2.40)	(0.30)	(1.09)	(0.17)
Fair value changes of the conversion features of the Convertible bonds	0.03	0.38	-	-
Accretion of interest of the Convertible bonds	(0.30)	(0.34)	(0.38)	(0.07)
GAAP net loss contributed to shareholders per ADS - Basic	(2.67)	(0.26)	(1.47)	(0.24)
ADS - Basic	84,571,493	85,071,884	90,912,033	90,912,033

	For three months ended			Annualized for the three months ended		
	March 31, 2013	September 30, 2013	March 31, 2014	March 31, 2013	December 31, 2013	March 31, 2014
Non-GAAP Return on Equity	-9.06%	-22.21%	-6.16%	-36.24%	-6.32%	-24.64%
Fair value changes of the conversion features of the Convertible bonds	1.43%	1.94%	0.89%	5.72%	7.84%	3.56%
Accretion of interest of the Convertible bonds	-0.95%	-1.38%	-1.83%	-3.80%	-6.12%	-7.32%
GAAP Return on equity	-8.58%	-21.65%	-7.10%	-34.32%	-4.60%	-28.40%

SOURCE Hanwha SolarOne Co., Ltd.

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